

News, views & latest releases from Te Mata Estate

New releases - Magnificent '08

Hot on the heels from winter's introduction of half bottles of Awatea Cabernets/Merlot (now sold out!), come half bottles of Elston Chardonnay '08. Just in time for Christmas entertaining, the magic of Elston is now even more accessible. Special case price of \$199.00.

Judging from your orders, your love affair with our syrahs continues. Following record sales of Woodthorpe Syrah '07, the '08 vintage is now available. With aromas of oriental peonies and flavours of black plums and spice, we are sure you'll enjoy its seductive charms.

Library Releases - Coleraine and Awatea fans take note!

We have now sold out of Coleraine '07 magnums and all sizes of Awatea '07. In the spirit of Christmas, we have dug into our cellar for a few cases of Awatea Cabernets/Merlot '06 and magnums of Coleraine '06 for your Christmas orders. Be in quick, as the limited stock of these aged wines will sell out fast.

It wouldn't be Christmas without Te Mata Estate

Our Christmas special offers appear in this mailer. Providing terrific value, these make a fantastic reward for yourself or for others. We provide a full gift-wrapping, message and delivery service from single bottle sales to larger volume orders, for both the individual and the corporate buyer. Let Stephanie handle all your Christmas orders on 0800 TEMATA or shop@temata.co.nz and give the gift of Te Mata Estate this Christmas.

Summer in Hawkes Bay

If you are summering in sunny Hawkes Bay, then please pop into our cellar door. We are open every day (except Christmas Day). Our tours of the winery start on 28 December and continue to the end of January.

So, from all of us here at the winery, have a wonderful Christmas and New Year and we hope to see you over the summer months.

Sally



Our Golden Year Continues

In our spring mailer I told you that 2009 was proving to be a 'vintage' year for Te Mata Estate. The success rolls on with sales exceeding all previous records, we are awash with outstanding reviews (see a summary of these in this newsletter), and our vineyard development program continues with planting of 6½ hectares of cabernet sauvignon and syrah.

Christmas is a time for family and the Te Mata Estate family has enjoyed its own successes this year. We're in the medals! Larry Morgan, our viticulturist, competed in kayaking in the recent World Masters Games in Sydney, Australia. Look at him; two silver and two bronze medals. A staggering result in a competition featuring many former Olympians. Go Larry!



Marty Wallace, young winemaker and the conscience of Peter Cowley and Phil Brodie, and his wife Jess, who were married at Woodthorpe at the beginning of the year, have just become proud parents of baby Reuben. So, we're all happy to have another baby in the fold. There's a staff baby due in December and another in January. It's wonderful to see children born into an environment where they are wanted, loved and cared for. In our cellar team, young Chris Lawrie got married, and on a personal note, Wendy and I celebrated 45 years of marriage.

We sincerely hope 2009 has provided you with your share of successes, large or small, to celebrate over the festive season. Once again, from all of us here at Te Mata Estate, we thank you, our customers for all your support throughout 2009, our golden year.

Wishing you a very Merry Christmas,

John Brodie

COLERAINE '07

‘The finest wine ever made in
New Zealand.’

The Dominion Post, New Zealand

‘Sheer class.’

New Zealand Herald, New Zealand

‘New Zealand’s greatest red wine...
mind bending.’

The Sydney Morning Herald, Australia

‘True finesse. 5 stars.’

The Age, Melbourne, Australia

‘Outstanding. It’s doubtful if there is a better
example in New Zealand and Australia.’

WineWise, Australia

‘Impressive wine with great intensity, power
and complexity.’

Gourmet Traveller Wine, Australia

‘Superb. 95 points.’

Neal Martin, Robert Parker’s Wine Advocate, USA

AWATEA CABERNETS/MERLOT

‘The best Awatea yet... fruit driven and full of charm.’

The Age, Melbourne, Australia

‘93 points’

Wine Business Monthly Top 100, Australia

‘93 points’

Neal Martin, Robert Parker’s Wine Advocate, America

BULLNOSE SYRAH

‘Exotic, elegant and peppery – and a perfumed steamroller of
a wine.’

Jet Star Magazine, Australia

‘Outstanding. The best to date.’

WineWise, Australia

ELSTON CHARDONNAY

60 Best New Zealand Wines

Mathew Jukes, 2009, UK

CAPE CREST SAUVIGNON BLANC

‘96 points. Top class wine.’ *James Halliday, Australian Wine Companion*

‘5 stars. A pioneer...one of the best.’ *The Age, Melbourne, Australia*

ZARA VIOGNIER

‘95 points. Honeysuckle, spice and apple, complex, remarkably
fresh and intense.’

James Halliday, Australian Wine Companion

WOODTHORPE MERLOT/CABERNETS

‘90 points’

Neal Martin, Robert Parker’s Wine Advocate, USA

WOODTHORPE SYRAH

‘Best New Zealand Buy.’

Jet Star Magazine, Australia

‘One of the best... a real beauty.’

Grill Magazine, New Zealand

WOODTHORPE GAMAY NOIR

‘Success story. Fragrant strawberry fruits sitting fresh and lively in
the glass.’

Wine Business Monthly, Top 100, Australia

‘A triumph. This is a delight.’ *Oz Clarke, 250 Best Wines 2010, UK*

WOODTHORPE CHARDONNAY

‘Great quality at a great price. Recommended.’

New Zealand Herald, New Zealand

WOODTHORPE SAUVIGNON BLANC

‘4½ stars’

The Listener, New Zealand

5 STARS

Coleraine *Super classic*

Awatea *Classic*

Bullnose *Potential classic*

Elston *Super classic*

Cape Crest *Classic*

Zara

4 STARS

Woodthorpe Merlot/Cabernets

Woodthorpe Syrah

Woodthorpe Gamay Noir

Woodthorpe Chardonnay

Woodthorpe Sauvignon Blanc

Michael Cooper’s Buyer’s Guide to New Zealand Wines 2009





showcase 2010



Showcase 2010 sees the release of our flagship wines from the magnificent '08 vintage, Bullnose Syrah, Awatea Cabernets/Merlot and, of course, Coleraine.

What better way to assess the quality of the '08 vintage than comparing it to the most talked about vintage of the '90s.

So, here it is... the theme of Te Mata Estate's *Showcase 2010*:

THE GREAT EIGHTS '98 vs '08

Wines tasted will be Coleraine '98 & '08, Awatea '98 & '08 and Bullnose '98 & '08.

Te Mata Estate's *Showcase 2010* will also feature the new release flagship whites; Cape Crest Sauvignon Blanc '09, Zara Viognier '09 and Elston Chardonnay '08, as well as a mystery wine on arrival.



Showcase 2010 Winery Preview

Be the first to try Te Mata Estate's *Showcase 2010* new releases at the Winery Preview.

This preview focuses solely on the new releases;

Cape Crest '09, Zara '09, Elston '08, Awatea '08 and Coleraine '08.

The Winery Preview is free to invited guests. Contact Stephanie on 0800 TEMATA or email shop@temata.co.nz now to secure your invitation.

HAWKES BAY

5.30pm, Friday 26 February
Te Mata Estate Winery Courtyard

WELLINGTON

6pm, Tuesday 2 March
St James Theatre
77-87 Courtenay Place

CHRISTCHURCH

6pm, Wednesday 3 March
The George Hotel
50 Park Terrace

AUCKLAND

6pm, Thursday 4 March
NZ Maritime Museum
Viaduct Harbour

DUNEDIN

6pm, Thursday 4 March
Southern Cross Hotel
Cnr Princes and High Streets

Tickets \$30.00. So, secure your ticket today by calling Stephanie now on 0800 TEMATA or shop@temata.co.nz

Christmas Case Selections...

The Perfect Gifts

Three Kings 12 bottles presented in a wooden box

4 Coleraine '07, 4 Bullnose '08, 4 Elston '08

~~\$499.00~~ save \$37.80



Three Kings 6 bottles presented in a wooden box

2 Coleraine '07, 2 Bullnose '08, 2 Elston '08

~~\$270.00~~ save \$32.80



Coleraine '06 Magnum

Presented in a wooden box at the special price of \$150.00



The 12 wines of Christmas

A delightful selection of all 11 Te Mata Estate wines, plus a surprise bottle of Woodthorpe wine.

~~\$290.00~~ save \$21.80



To enjoy Te Mata Estate wine this Christmas, get your order to us by 21 December.