

News, views & latest releases from Te Mata Estate

New Zealand's Best Wine Producer

"Te Mata Estate is New Zealand's Best Wine Producer," said Sam Kim, following March's Showcase 2010 "Great Eights" tastings of Awatea, Bullnose and Coleraine '08. See Nicholas' column.

Coleraine '08 is wowing the critics. "I love it," said Bob Campbell MW. "The best Coleraine I've tasted for a while and better than the highly rated 2007." As Coleraine '07 was declared the "greatest wine ever made in New Zealand," this makes Coleraine '08 another triumph. Have you got your Coleraine '08 yet? Email Stephanie at shop@temata.co.nz to secure yours.

Our wines from the '08 vintage have been exciting the market. Elston '08 was a huge hit. You obviously loved the move to longer maturation, as it sold out in just nine months!

New Releases

Elston '09

Hot on its heels comes Elston '09. Again, with longer maturation, the qualities of Elston '09 really shine. Elegant, rich and concentrated, it is perfect with seafood, or do as the true Elston fans do, simply savour on its own.

Get your Elston '09 in:

HEART & SOUL
6 Elston Chardonnay '09 &
6 Woodthorpe Merlot/Cabernets '08
\$240 save \$40.80

Wonderful Woodthorpe – Everyday Luxury

Sam's description of "consistently high quality across all varietals and at every price point," perfectly sums up the wine from Te Mata Estate's Woodthorpe vineyard. New releases of our everyday luxury wines are now available: Woodthorpe Merlot/Cabernets '08, Woodthorpe Chardonnay '09, Woodthorpe Syrah '09, and the first wine from the '10 vintage, Woodthorpe Sauvignon Blanc. And don't forget New Zealand's own Beaujolais, our wonderful Woodthorpe Gamay Noir '09.

So, for your own taste of luxury:

CHERRIES, BERRIES & PLUMS
4 Woodthorpe Merlot/Cabernets '08,
4 Woodthorpe Gamay Noir '09 & 4 Woodthorpe Syrah '09
\$180 save \$22.80

Call Stephanie on 0800 TEMATA or email shop@temata.co.nz to place your order.

What makes "The Best"?

"When you consider the exceptional pedigree, the consistently high quality across all varietals and at every price point, Te Mata Estate is New Zealand's best wine producer."

Sam Kim, 10 April 2010

The Dominion Post, The Press & The Waikato Times

When you're named the best in your field, it's time to take stock, recognize what got you to the top, and what will propel you to even greater heights. Great sites, great grapes and great winemaking are all essentials... but it's a great team that extracts the best from these and delivers it year after year.

My father began the building of a great team more than 30 years ago when he partnered with Michael Morris in the re-development of modern Te Mata Estate. I might have 17 years on the wine clock but, with only ten at Te Mata, I'm still one of the new boys. Peter Cowley (winemaking) joined in '84, Brian Margetts (packaging) in '85, Phil Brodie (winemaking) in '92, and Larry Morgan (viticulture) in '94; by any standards, that's an exceptional pedigree.

Today, the team is 28 strong, with vineyard, winery, packaging, sales and office staff, helped at harvest by more than 80 pickers, all committed to our vision of producing the best.



Sam's statement is recognition of their efforts. It also assures you that your choice of Te Mata Estate wine remains "The Best".

Nicholas

Te Mata at Huka Lodge

Ross and Lana Davey are flying in from Australia as the lucky winners of the Te Mata Estate “Big Red Dinner” at Huka Lodge, on the weekend of Saturday 11 September.

Ross and Lana are over the moon that their *Showcase* wine purchases won them this fantastic weekend. Congratulations to Ross and Lana and we look forward to hosting them at Huka Lodge.

Going Once, Twice...

Congratulations to Alice and Byron Buchanan, the top bidders for two Te Mata Estate Salமானazars (9-litre bottles) of the “Great Eights”, Coleraine '98 and '08, at the 2010 Midlands Charity Wine Auction held on 5 June. The auction raised more than \$130,000 for Cranford Hospice.

Octogenarian Byron has just recently celebrated his latest birthday with a bottle of Coleraine '98 and is looking forward to opening the Salமானazars on his 95th birthday! We raise our glasses to a man with a passion for the finer things in life!

New Faces

It's a pleasure to introduce you to Sarah Barlow, our new Sales and Marketing Assistant. With her double degree in Marketing and Design from Otago University, Sarah is a talented addition to the Te Mata Estate team. A new resident in Hawke's Bay, Sarah is enjoying the sights and delights the region has to offer and has settled seamlessly into her new life here in the Bay. Make sure you say a cheery hello to Sarah next time you visit the winery.



It's a girl.....

I am delighted to announce that Nicholas and Florence are now the proud parents of their third child, a beautiful baby girl called Lucie Belle Charvin-Buck, born on 1 June.

Next month, watch out for new releases of Woodthorpe Gamay Noir '10 and Bullnose '09. Make sure I've got your email so you don't miss out on these.

Sally

First New Zealand, Next The World...

Auckland, Wellington, Christchurch... then London and Hong Kong, as *Showcase 2010* goes international.

There was barely time to re-pack my bags after the 14 New Zealand *Showcase* tastings. It was simply grab my make-up and heels and jump on the next flight to London, armed with the latest *Showcase* reviews hot off the press.

First stop London, and a chance to show my fellow Brits the best of New Zealand. National retail chain Majestic's staff and customers are going Cape Crest crazy. Its introduction is opening the UK to a new style of New Zealand sauvignon blanc, and they love it!

The enormous London Wine Trade Fair was exhilarating with three days of back to back tastings for our UK and European distributors, so I simply had to stop by The Fifth Floor Restaurant at Harvey Nicks for a refreshing glass of Woodthorpe Gamay Noir.

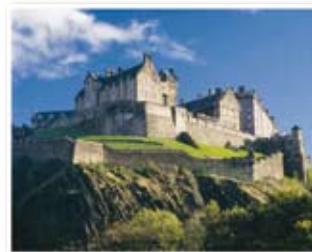
Next stop on the international *Showcase* tour was a day in Edinburgh, for a tasting to over 250 people. Then, it was onto Hong Kong. If I thought London was fast paced, Hong Kong was a whole new game!

Vin Expo was in full swing as Hong Kong asserts itself as the wine capital of the booming Asian markets. Te Mata Estate is in eight countries in Asia, and I met with six of them at the expo. Of course, Asia is cabernet/merlot mad, with Parker endorsed Coleraine the star of the show!

It was great to see the full range of Te Mata Estate wines at the exclusive City Super chain of food stores. When you're next in Hong Kong, remember these stores are a must see (think Moore Wilson's fresh market gone Asian!).

Coming home was great, but with Te Mata Estate now in more than 30 countries, my bags remain packed and ready to go...

Sally



COLERAINE '08

A deep magenta colour with lifted aromas of roses, blackcurrant syrup and dark chocolate. The palate shows great intensity with assertive dark fruit flavours, espresso and spice underpinned by firm tannins giving structure to the long finish.

Development Potential: 6-12 years from harvest

AWATEA '08

A dark crimson colour with fragrant aromas of blackberry, cherry, lavender and cedar. The palate is layered and complex, with fresh blackberry and raspberry flavours to the fore and ripe, firm tannins on the finish.

Development Potential: 4-8 years from harvest

BULLNOSE '08

A dark ruby colour with aromas and flavours of black cherry liqueur and spice, intermingled with blueberry and raspberry. The rich, full flavour is supported by velvety even tannins.

Development Potential: 10 years from harvest

ELSTON '09 NEW RELEASE

A light golden colour, with intense fresh pineapple and peach characters combining with lemon, oatmeal, cream and vanilla notes. It's a rich, complex wine balanced with fresh acidity, leading to a long finish.

Development Potential: 2-5 years from harvest

CAPE CREST '09

A bright lemon gold colour, with aromas of limes, pears and white flowers. Fresh flavours of ripe nectarine, passionfruit, guava and dill extend across a complex, full palate to a long finish.

Development Potential: 3-5 years from harvest

ZARA '09

The palest gold colour with pure, floral aromas of jasmine, with orange and peach blossom. The palate is soft and ripe with cinnamon, clover honey and apricot flavours and a lingering finish.

Development Potential: 3-4 years from harvest

Woodthorpe MERLOT/CABERNETS '08 NEW RELEASE

A deep red garnet colour with warm aromas of spicy cherry, boysenberry and dark plum. Dark cherry syrup, cedar and chocolate all feature on the palate, with firm velvety tannins and a touch of licorice to the long finish.

Development Potential: 3-6 years from harvest

Woodthorpe SYRAH '09 NEW RELEASE

A youthful, bright purpley colour with a fragrance of violets and raspberries, and an underlying hint of cardamom. The palate is flavoursome and elegant, showing spiced blueberries and dried apricot characters, with soft tannins and great finesse.

Development Potential: 2-5 years from harvest

Woodthorpe GAMAY NOIR '09

A vibrant crimson colour with wonderful aromas of raspberries, dark cherries, violets and cinnamon. The palate is very ripe, showing the same crushed berry flavours and with gentle notes of milk chocolate, all leading to a soft, supple, finish.

Development Potential: 1-2 years from harvest

Woodthorpe CHARDONNAY '09 NEW RELEASE

A distinct golden tint with fresh green lights. It shows nectarine, sweet lemon and oatmeal characters, on a weighty, balanced palate of great length.

Development Potential: 2-4 years from harvest

Woodthorpe SAUVIGNON BLANC '10 NEW RELEASE

A fresh light green colour with lovely aromas of guava, passionfruit and lime. These tropical fruit characters continue in the full palate with a delicious mineral texture and long, crisp finish.

Development Potential: 1-2 years from harvest



Case Selections...



HEART & SOUL

6 Elston Chardonnay '09

6 Woodthorpe Merlot/Cabernets '08

\$240.00 SAVE \$40.80



CHERRIES, BERRIES & PLUMS

4 Woodthorpe Merlot/Cabernets '08

4 Woodthorpe Gamay Noir '09

4 Woodthorpe Syrah '09

\$180.00 SAVE \$22.80



Vintage 2010: A game of two halves

The 2010 season began very early. The hottest August on record was followed by a warm and dry September, making budburst two weeks early, amidst thoughts of a “global warming” vintage. However, October turned out to be the coldest on record and, with greater than usual rainfall, led to a slowing down of vine growth and reduced crop levels on some varieties.

Spring's variable weather pattern continued through until mid-summer. November was dry with average heat, but then December was cooler. Still, by early January many of our vineyards were dry enough to require irrigation. This drying of vineyard soils by mid-summer is crucial for red vineyards in particular, as it leads to good ripening and concentration. To maximize our chances, we crop thinned many vineyards even further than normal in January and February, especially the later ripening cabernet sauvignon and syrah.

The second half of January was wet with warm nights and relatively cool days, producing a note in the diary that “we need some hot dry weather soon”. Then, we got exactly that! The weather was miraculous from 1 February until the end of harvest in early May. Warm, dry, settled weather extended over all Hawkes Bay, with total rainfall for the three months less than that of one average month and temperatures constantly in the mid to high 20s, ideal conditions for ripening, flavour development and acid retention for balanced wines.

Harvest began with chardonnay on 18 March. Our white grapes were mostly harvested at slightly lower sugar levels, so the wines will therefore have lower alcohols than has been the recent norm.

The best Indian Summer we can recall allowed us to hang the red grapes on, without fear of deterioration, to get the very last heat needed to ensure full ripeness. Our final pick for 2010 was cabernet sauvignon from our 1892 Vineyard on 6 May, as late as we have ever experienced.

All the signs are that 2010's Indian Summer completed a game of two halves with the right result for the home team!

Peter Cowley

