



News, views & latest releases from Te Mata Estate

Perfect Tens

BULLNOSE IS BACK!

Hawkes Bay syrah is the talk of the town (and indeed the world!) and Bullnose is leading the way - the '07 sold out in just eight months, the '08 in seven months, and the '09 in only five. And now, Bullnose is back with the perfect '10. 2010's Indian Summer created a magnificent expression of syrah, an intense, sweet, forward, red berried delight. Bullnose '10 is perfect.

Given its recent history of record breaking sales, this wine won't be available for long, so make sure you don't miss out! Perfectly paired with Elston '10, buy them both in:

PERFECT SCORE
6 Bullnose Syrah '10
6 Elston Chardonnay '10
\$399 SAVE \$45

ZARA VIOGNIER '10

It's been worth the wait. With an additional six months' maturation, Zara '10 has finally arrived, and what an arrival!

Bursting with white flowers and stone-fruits - it's floral, fresh, and fruity, yet maddeningly complex. From New Zealand's oldest viognier plantings, Zara '10 gets our top marks - ten out of '10.



Our good friends at the *All Blacks* have given us a *signed 2010 team jersey* for one lucky Te Mata Estate customer. All orders throughout September and October will go in the draw to win this souvenir jersey. Remember the more cases you buy, the more chances you have to win. Good luck!

All Black and Bleu



A recent email has got me thinking...

In 1999, I had the good fortune to work at the famous Bordeaux First Growth, Chateaux Margaux. We've had a relationship with them for many years (their winemaker, Paul Pontallier, helped blend Coleraine '95) and are in regular contact today.

Of course, back in 1999, there was also a World Cup, with France one of the hosts. Everyone in Bordeaux was following the Cup and one of the games was held there. As a keen Kiwi lad, I was forever talking up the All Blacks; we had Zinny, Umaga, Cullen, Wilson and Lomu... no one could match us!

Then came the fateful semi-finals: New Zealand vs France, Sunday 31 October, at Twickenham.

With the All Blacks up 24-10, I was explaining exactly why New Zealand is the greatest rugby nation on earth. Pride comes before a fall, and Lamaison and Dominici showed why French rugby can never be written off.

On Monday morning at Margaux, I was greeted by the entire staff. They had a TV, a video, and a chair set up for me; time for a lesson on "the glory of France".

This July, I received an email from Marie Descotis, my fellow intern and flatmate at Margaux, now head of R&D there. Would Phil Brodie, our winemaker of the last 20 years, like to do vintage at Chateaux Margaux this year? Thrilled as I was for Phil, immediately my mind returned to 1999. Phil flies off on September the 11th, New Zealand play France on the 24th, and I haven't been able to sleep for weeks.

I'm sure those French are plotting something...

Nicholas Z...



Heavenly Elevens

Experience the Heavenly Elevens with the first red and white wines of this year.

Woodthorpe Gamay Noir '11, New Zealand's equivalent to cru Beaujolais, is wonderfully moreish. A delightfully fresh, light red - it's literally spring in a glass and wonderful for the longer days ahead.

A classic example of New Zealand's favourite wine, Woodthorpe Sauvignon Blanc '11 is Hawkes Bay's finest. Ripe tropical fruits, over a crisp backbone, combine with Woodthorpe's signature minerality to create pure heaven!

Experience these for yourself in:

HEAVENLY ELEVEN'S
6 Woodthorpe Gamay Noir '11
6 Woodthorpe Sauvignon Blanc '11
\$169.00 SAVE \$45.80

Contact Anna@temata.co.nz or phone 0800 TEMATA to place your order.

COLERAINE '87 A TASTE OF WORLD CUP HISTORY

Where were you when the All Blacks triumphed in 1987?

How will you celebrate in 2011, 24 years on?

For the ultimate World Cup celebration you need Coleraine '87 - New Zealand's greatest wine, from the year of the original World Cup triumph.

We have only 12 bottles of Coleraine '87 available. Direct from the winery's own cellar, each bottle has been opened, checked, verified and re-corked, ready for Finals night.

Priced at \$250 per bottle this is your chance to secure your taste of World Cup history.

Call Sally now on 0800 TEMATA.



Sally

P.S. Our Christchurch *Showcase 2011* is on 2 November at The George Hotel. Tickets are \$30.00. Contact Anna@temata.co.nz now for your tickets.

From Russia With Love!

With Te Mata Estate's booming exports, we're swiftly racking up the airmiles.

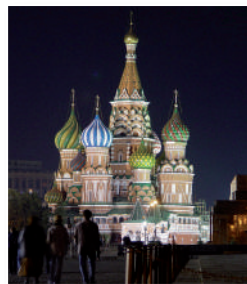
Winter's seen John in Asia and the UK, Peter covering Australia, Nicholas "working" in the Islands (oh please, the Sales Director gets the tropics!) and the "big trip" was all mine.

First up, were our fast growing Canadian markets. It was *Bonjour!* all the way through wine fairs in Quebec and Montreal, before donning my cowboy boots and heading to Calgary, Canada's Wild West. This is oil and cattle country, with the best beef I have ever tasted.... perfect with Bullnose, which they just can't get enough of.



Over to London, where I caught up with John, hob-nobbing with wine royalty (the Guigals, Hugels, Torres, and Port magnates, the Symingtons) at the London Wine Fair. They just loved Cape Crest at dinner, paired with sweetbreads and scallops in champagne sorrel sauce. Gorgeous.

After saying farewell to my beloved Blighty, it was a quick run through Holland's tulips, and Scandinavia's designer perfection, before touching down in Moscow central - hello comrades!



This glittering jewel of the Soviet Union blows both your mind and the myths. The hospitality is heart warming and the sights spectacular - it's a cosmopolitan city to rival the world's best.

Moscow's upmarket set just adore Elston and Coleraine and, with our exports booming, I'll soon be back.

Do svidaniya!

Sally

COLERAINE '09

A saturated magenta colour with concentrated aromas of blackcurrants, spice and dark old fashioned roses. The palate is full with the dense sweet dark berry fruit and a focus quickly turns to rich fine tannins leaving a lasting impression of a wine of significant quality.

Development Potential: 10-15 years from harvest

COLERAINE '06 LIBRARY RELEASE

"The magnificent 2006 Coleraine is blessed with a complex nose of macerated cherries, wild strawberry with touches of hung game and leather developing with aeration, the palate full-bodied with an irresistible cashmere texture, a wine that will age effortlessly over 10-15 years. 94 points." - Robert Parker's Wine Advocate, April 2008

AWATEA '09

A deep crimson colour, with lifted floral, ripe blackberry cedar and spice aromas. The palate is laden with rich dark cherry, chocolate and Provence herb flavours, with a fine, persistent tannin finish.

Development Potential: 5-10 years from harvest

BULLNOSE '10 NEW RELEASE

A dark crimson colour, with complex aromas of boysenberry, raspberry, red plum, red roses and allspice. The palate is full and even with great balance and purity of varietal expression. Powdery tannins provide structure and a long, elegant finish.

Development Potential: 8-10 years from harvest

ELSTON '10

An intensely bright golden colour and a nose of white peach, oatmeal and meadow flowers. The palate shows the concentration of superbly ripe fruit, with richness and intensity, balanced by crisp length. Great cellaring potential. Lovely!

Development Potential: 2-5 years from harvest

CAPE CREST '10

A pale golden green colour with lovely guava, nectarine and honey aromas. The fresh palate displays ripe nectarine and strawberry flavours, with mineral notes to its long, complex finish.

Development Potential: 3-5 years from harvest

ZARA '10 NEW RELEASE

A light gold colour, with concentrated aromas of white peach, mandarin and jasmine. The soft, dry palate opens into complex flavours of apricot, honeycomb and sea-salt with a fine, long finish.

Development Potential: 3-4 years from harvest

Woodthorpe MERLOT/CABERNETS '09

A dark ruby colour with aromas of ripe blackberry, blueberry, cedar and spiced fruitcake. The palate is rounded and generous, with lovely fruit richness supported by ripe powdery tannins, giving structure and length to the long finish.

Development Potential: 3-6 years from harvest

Woodthorpe SYRAH '10

A bright crimson colour with aromas of red cherries, raspberries and pepper and jasmine floral notes. The palate features the same red berry fruits complemented by baking spice flavours and integrated soft tannins.

Development Potential: 2-5 years from harvest

Woodthorpe GAMAY NOIR '11 NEW RELEASE

A vibrant, bright cherry colour with aromas of wild strawberry, cranberry and lavender. The palate is juicy and moreish with toffee-apple flavours and gently rounded, light tannins to the finish.

Development Potential: 1-2 years from harvest

Woodthorpe CHARDONNAY '09

A distinct golden tint with fresh green lights. It shows nectarine, sweet lemon and oatmeal characters on a weighty, balanced palate of great length.

Development Potential: 2-4 years from harvest

Woodthorpe SAUVIGNON BLANC '11 NEW RELEASE

A pale lemon colour with green lights. Lifted aromas of gooseberry, passionfruit, pear and lime carry through to a refreshing palate with a fine mineral texture and long, balanced finish.

Development Potential: 1-2 years from harvest

