

Te MATA

ESTATE 1896



WINTER 2013

Te Mata Globe Trotters

Summer season – Done. Coleraine '11 release – Done. Showcase 2013 tasting tour – Done. Vintage 2013 – Done. Now it's time to pack the bags, update the passport, and go global with the Te Mata team.

All eyes are on the East. One million litres of New Zealand cabernet/merlots sold to China last year and growing at 50%. Of course, with Te Mata established twelve years in China, there's a growing band of Coleraine and Awatea fans. Wine fairs in Beijing, Shanghai, Guangzhou, Shenzhen and Hong Kong are on the menu for Sally, our Asian Ambassador at large.

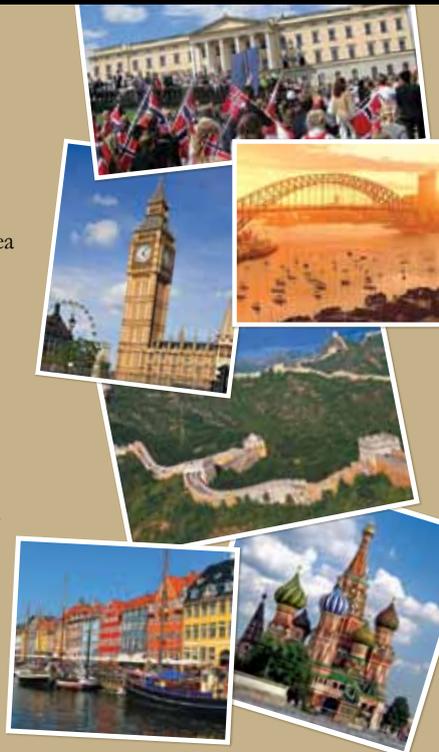
Closer to home, Peter's heading to the West Island, taking Showcase 2013 internationally. Australia is our biggest export market, and the Sydney, Melbourne and Brisbane fine dining set just love their Te Mata.

John's rubbing shoulders with wine royalty at The Vintners' Guild 650th anniversary in London. As one of only 150 global invitees, John will be representing not only Te Mata but the New Zealand wine industry at this historic wine event.

And for me, it's the northern lights of Denmark, Norway and Russia. "New Nordic" is the world's coolest cuisine, and Cape Crest and Gamay Noir are perfect with these fresh and intense flavours. So, it's looking more like caviar than cabbage, for this comrade!

Safe travels all,

Nicholas Buck



Winter's White Queen – Elston '12

The queen of winter whites is back, and better than ever, with the release of Elston '12. New Zealand's elite chardonnays are re-claiming their throne as international critics discover:

Energy and structure very similar to grand cru quality from Burgundy. - *James Suckling.com, USA, 2012*

A winning combination of fruit and precision. - *Jancis Robinson MW, The Financial Times, UK, 2012*

The new Elston '12 is brilliant, with toasted brioche, nougat and fresh pineapple characters on a classically long fine finish. All hail the queen of winter whites.

New! New! New! Estate Vineyards Syrah '12

Now, it's syrah's turn to get the Estate Vineyards treatment, with the launch of Estate Vineyards Syrah '12. Bridge Pa Triangle grapes combine with Woodthorpe Terraces to give added depth, generosity and complexity.

Estate Vineyards Syrah '12 - it's been worth the wait.

Buy Elston '12 and Estate Vineyards Syrah '12 in:

QUEEN AND COUNTRY 6 Elston '12 and 6 Estate Vineyards Syrah '12 \$249.00 save \$37.80



Showstopping Showcase

Our largest Showcase tour ever, with 2,000 people enjoying 20,000 glasses at 25 tastings across the country. In a triumphant return, Coleraine '11 was the king of Showcase 2013.

It's like a pilgrimage, to taste the latest releases from this exceptional producer. Te Mata Estate performed brilliantly.

Coleraine '11 – Formidable and vigorous, yet refined and flowing at the same time. I loved it when I tried a barrel sample, and I still love the wine's poise and structure. 96 points. 5 stars.

Awatea '11 – A beautiful expression of Awatea. 94 points. 5 stars.

- Sam Kim, Wine Orbit, NZ, 2013

Coleraine '11 is already 85% sold. Awatea lovers take note – sales of Awatea '11 have also been very strong. While we still have Awatea half bottles available, we are now sold out of 750ml. Don't delay, contact Sally@temata.co.nz to secure yours.

Love

SHOWSTOPPER 3 Coleraine '11 and 3 Elston '12 \$299.00 save \$55.60



Perfect Pickings – Vintage 2013

Now that wines are being racked, topped, pressed, run to barrel and generally finished for winter, we can get an early feel for them.

The drought meant that, from 1 September 2012 until the end of harvest on 15 April 2013, we had a total of 185mm of rain - yes, 7.4 inches. So, access to water for drip irrigation throughout the season was critical to maintain balanced ripening.

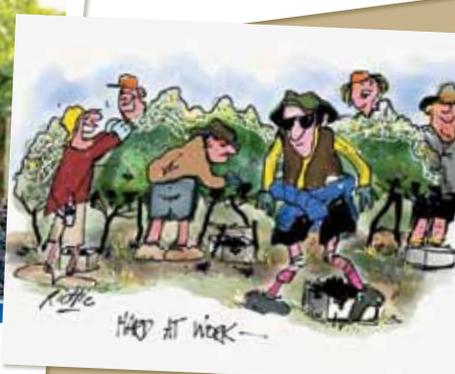
We had consistent, clear sunny days and coolish nights, so that brix were as we wanted them, pHs low, acids adequate, and concentration just fine. In reds, the tannins are lovely, with brown seeds from quite early in the sampling process. They are ripe, yet soft and long.

It's a year for barrel fermented whites, and all the reds.

The wines will be slightly uncompromising, and aristocratic, but will be yet another step up from what we have done so far in purity, breed, length and complexity.

John Buck

John Buck



Winter tasting selection ...

BIG BOTTLES

We have a limited number of large format Coleraine '11 bottles available (3, 6, 9 and 12 litre)



QUEEN AND COUNTRY

6 Elston '12
6 Estate Vineyards Syrah '12

\$249.00 *save 37.80*



MAGNUMS

Coleraine '11 1.5 litre presented in its own wooden display box.

\$180.00



SHOWSTOPPER

3 Coleraine '11
3 Elston '12

\$299.00 *save 55.60*



Contact sally@temata.co.nz or 0800 TEMATA to place your order.

COLERAINE '11 **LAST CHANCE**

A deep crimson colour, with intense aromas of blackberry syrup, espresso, marzipan, and dried roses. The palate has a concentrated core of perfectly ripe blackcurrants, with layers of damson plums and chocolate leading to long, powerful, tannins and refreshing acidity.

Development Potential: 10-15 years from harvest.

AWATEA '11

A bright magenta colour, with enticing aromas of blackberry, raspberry, plum and cedar. The palate is layered with an immediate surge of boysenberry and vanilla, leading to fine, ripe tannins providing a classically refreshing finish. **SOLD OUT**

Development Potential: Up to 10 years from harvest.

BULLNOSE '11

A dark crimson colour, with complex aromas of blackberry, raspberry, red plum, red roses and allspice. The palate is layered and even with great balance and purity of varieties. Fine, ripe tannins provide structure and a long, elegant finish. **SOLD OUT**

Development Potential: 8-10 years from harvest.

ELSTON '12 **NEW RELEASE**

A brilliant, pale lemon colour, with inviting aromas of golden grapefruit, toasted brioche, brazil nuts and popcorn. The palate shows an immediate character of ripe nectarine, lemon and nougat notes, together with both the sweetness and acidity of fresh pineapple contributing to its long, fine finish.

Development Potential: 3-5 years from harvest.

Estate Vineyards MERLOT/CABERNETS '10

A dark ruby colour, with aromas of fresh blackberry, plum, sage and vanilla. The palate is layered and soft, showing very ripe plum and berry notes intermixed with fine, chocolatey tannins that sustain the long finish.

Development Potential: 3-6 years from harvest.

Estate Vineyards SYRAH '12 **NEW RELEASE**

A bright crimson colour with characters of raspberry, red cherry, rosemary and allspice, over savoury charcuterie notes. The palate is soft and full flavoured with well integrated, fine grained tannins leading to a supple, even finish.

Development Potential: 2-5 years from harvest.

Estate Vineyards GAMAY NOIR '12

A fabulous bright crimson, with aromas and flavours of fresh roses, black cherries, raspberries, cinnamon and marzipan. The palate is full-flavoured, very ripe and supple, with refreshing, fine tannins and a soft, dry finish.

Development Potential: 1-2 years from harvest.

Estate Vineyards CHARDONNAY '11 **LAST CHANCE**

A bright straw colour with golden lights, and lovely aromas of ripest white peach, sweet lemon, grilled nuts and toast. The palate is pure, focussed and fine, showing pear juice and nougat flavours, with a creamy texture and refreshing acidity contributing to a long finish.

Development Potential: 2-4 years from harvest.

ZARA '11

The palest gold colour, with pure vanilla and spring flower aromas of honeysuckle, jasmine and orange blossom. The soft, ripe palate shows cinnamon, comb honey, apricot and mandarin flavours, with a rich texture and lingering finish.

Development Potential: 3-4 years from harvest.

CAPE CREST '12

A perfect pale green colour, with aromas of guava, nectarine, beeswax and coriander, backed with wood smoke and hazelnut. The palate is very long, dry, and concentrated, with great depth of lime, currant, and pear flavours, sea salt and a fresh acid tension that lasts for minutes. Simply fantastic.

Development Potential: 3-5 years from harvest.



Estate Vineyards SAUVIGNON BLANC '12

A pale straw colour with green lights. Lovely aromas of lemongrass and coriander lend an exotic note to lime, passionfruit and blackcurrant leaf characters. The palate is crisp and mouth-filling, with fresh acidity providing a fine structure to a long, dry, mineral finish.

Development Potential: 1-2 years from harvest.

