

# Te MATA

ESTATE 1896



MERRY CHRISTMAS 2012

## *Bright stars*

Christmas is coming and the stars are out. Cape Crest's star is burning bright as it lights up the British Christmas for 2012.

“Cape Crest is my Christmas choice ... Superb! Treat Yourself!”

- BBC Good Food, UK

The Brits are bound to pair their Cape Crest with traditional smoked salmon on Christmas Day ... sounds perfect for our Summer Christmas too!

Let Cape Crest light up your Kiwi Christmas, together with Awatea and Elston in:

*Bright Stars*

Presented in a wooden box

Awatea '10

Elston '11

Cape Crest '11



## Starlight! Starbright!

Our brightest star, Coleraïne '10, shone for you this year. Selling out in a record breaking six weeks, you gave it the gold star! For your Christmas celebration, we have ready-aged library release Coleraïne '07 as "Five Stars" and for the ultimate Christmas gift, Coleraïne '10 magnums as the "Gold Star". See Christmas gifting on the back page.

*Five Stars*  
COLERAÏNE '07  
\$110.00

*Gold Star*  
COLERAÏNE '10  
MAGNUM  
\$170.00

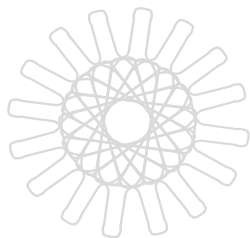
## Be the Christmas star

Spoil your family and friends with the Te Mata Estate stars this Christmas. Simply introduce a friend to Te Mata Estate wine and THEY and YOU each receive 20% discount off your Christmas orders. So, go on and be the Christmas star and see enclosed flyer for details.

I'll be wishing on your star in 2013.

Christmas kisses, xxxxx

P.S. Bullnose's star continues to rise. With nearly 75% of the new release already sold, make sure you don't miss out!



Te MATA  
ESTATE 1896



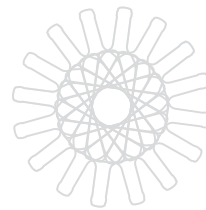
## SHOWCASE 2013



Featuring twenty years of



### COLERAÏNE – THE ONE



With Coleraïne 1991, 2001 and the new release 2011,  
together with Awatea, Elston, Cape Crest, Zara, and all of the new Estate Vineyards wines.

**Tickets are \$35.00 each and are limited. So, secure your ticket today by calling Sally on 06 877 4399.**

#### Winery Preview

#### HAWKE'S BAY

5.30pm, Friday 1 March.  
Te Mata Estate Winery.

*Free to invited guests.*

#### WELLINGTON

6.00pm, Wednesday 6 March.  
St James Theatre, 77-87 Courtenay Place.

#### AUCKLAND

6.00pm, Thursday 7 March.  
Maritime Museum, Viaduct Harbour.

#### QUEENSTOWN

6.00pm, Tuesday 12 March.  
Crowne Plaza Hotel, Beach Street.

#### CHRISTCHURCH

6.00pm, Wednesday 13 March.  
The George Hotel, 50 Park Terrace.

## *It's a family affair...*

I was born on Christmas Eve, and named for St. Nicholas, so the handing out of the family Christmas presents became my childhood job. I might be a little older now, and my Christmas role changed to handing out the glasses of wine, but I still get to pick the family member most deserving of the Christmas toast. 2012 has been Dad's year. John turned 70 years young in April, and received an early birthday present in February when he was named the New Zealand Wine Hall of Fame inductee for 2012. It was great timing, and lovely recognition of John's significant contribution to New Zealand's wine industry.

As John's actual birthday falls in the midst of our harvest, Mum organised a fabulously simple celebration (a trio of Roederer '04's, Cape Crest '07, a nine litre Coleraine '98 and Graham's '97) for family and close friends. A wonderful evening, and then straight back to the picking!

John being John, he was never going to let his 70th pass without a big bash. So September, saw two days of great wine and food at Te Mata for guests from New Zealand and Australia. Highlights were: verticals of Te Mata wines from the last 30 years; two Te Mata wines from pre-1906 (possibly the oldest New Zealand wines ever tasted?); and a remarkable span of Madeira back to 1827. It was a birthday that encapsulated everything John is about - fine wine, fine food, family, and sharing with his friends.

At Te Mata, we're all terribly proud of everything John's achieved. 2012 was a wonderful celebration of that. Well done, Dad.

Do you have family and friends who deserve special recognition this Christmas?

Merry Christmas,



Nicholas Buck



## JamesSuckling.com

October 2012

“John and Nick Buck at Te Mata Estate have been in the winemaking saddle for about three decades ... but they're still pushing to make better wine every harvest.

ELSTON '10 *Really Fabulous*

95 points.

This is really fabulous chardonnay with insane density like grand cru Burgundy. It's full and layered with great concentration and structure. Lemon rind, apple pie, and mineral undertones. It's all about tension and structure here.”



## 2012 REVIEWS

### AWATEA

94 points. Gorgeous. - *Wine Orbit*, NZ  
Top value. ★★★★★ - *The Listener*, NZ  
18.5/20 points. Lively and bright. ★★★★★ - *Raymond Chan Wine Reviews*, NZ  
Great depth and delightful elegance. ★★★★★ - *The Sunday Star Times*, NZ  
A must have. ★★★★★ - *Hawke's Bay Today*, NZ

### BULLNOSE

★★★★★ - *The Melbourne Age*, AUS  
97 points. Plenty of punch with great subtlety. ★★★★★  
- *Gourmet Traveller Wine*, AUS

### ELSTON

95 points. Really fabulous chardonnay. - *JamesSuckling.com*, USA  
96 points. Rich with exotic sumptuousness. ★★★★★  
- *Gourmet Traveller Wine*, AUS

### CAPE CREST

My Christmas choice. Superb. Treat yourself. - *BBC Good Food*, UK  
19 points. Superb. ★★★★★ - *Raymond Chan Wine Reviews*, NZ

### ZARA

★★★★★ - *Michael Cooper's Buyers Guide*, NZ  
Beautiful wine. Just divine. - *Wine of the Week*, NZ

### WOODTHORPE MERLOT/CABERNETS

18/20 points. - *Raymond Chan Wine Reviews*, NZ

### WOODTHORPE SYRAH

Excellent quality, sharp price. ★★★★★ - *The Sunday Star Times*, NZ

### WOODTHORPE GAMAY NOIR

Deliciously lively, lush with liquorice fruit. - *BBC Good Food*, UK

### WOODTHORPE CHARDONNAY

Charming beauty with delightful flavours. - *Wine Orbit*, NZ

### WOODTHORPE SAUVIGNON BLANC

18 points. Dramatically varietal, great. - *Geoff Kelly Wine Reviews*, NZ

### 5 STARS

Coleraine *Super classic*

Awatea *Classic*

Bullnose *Super Classic*

Elston *Super Classic*

Cape Crest *Classic*

Zara

### 4 STARS

Woodthorpe Merlot/Cabernets

Woodthorpe Syrah

Woodthorpe Gamay Noir

Woodthorpe Chardonnay

Woodthorpe Sauvignon Blanc

- *Michael Cooper's Buyer's Guide to New Zealand Wine 2012*, NZ

## COLERAINE '10

New Zealand's finest wine grower.  
Extraordinary examples in the world of wine. - *Wine Orbit*, NZ

A great vintage of one of New Zealand's iconic wines. - *New Zealand Herald*, NZ

Wonderful balance ... finesse ... seduces with its allure. - *Fine Wine Delivery Company*, NZ

A wine of finesse and vitality. ★★★★★ - *Raymond Chan Wine Reviews*, NZ

Lovely lift and vibrancy to the flavours. - *WineOfTheWeek.com*, NZ

Iconic. An elegant, powerful red that thoroughly deserves its cult status. - *Gourmet Traveller Wine*, AUS

A classy 2010 vintage. It is beautifully fragrant, weighty and supple ... supremely elegant ...  
showing great finesse and harmony. ★★★★★ - *Michael Cooper's Buyer's Guide*, NZ

Wonderfully intense. Great structure. All class. ★★★★★ - *TheWeeklyReview.com*, AUS



# Christmas gifting ...

## Five Stars

COLERAINE '07

"The finest wine ever made in  
New Zealand" - *The Dominion Post*

\$110.00

(\$99.00 per bottle in dozen)



## Bright Stars 12

Presented in a wooden box

4 Awatea '10

4 Elston '11

4 Cape Crest '11

\$299.00 *save* \$61.80



## Gold Star

COLERAINE '10  
MAGNUM

Presented in its own wooden display box.

\$170.00



## Bright Stars 6

Presented in a wooden box

2 Awatea '10

2 Elston '11

2 Cape Crest '11

\$175.00 *save* \$29.60



Contact [shop@temata.co.nz](mailto:shop@temata.co.nz) or 0800 TEMATA to place your order.