

News, views & latest releases from Te Mata Estate



New Releases

BULLNOSE '09 - THE BEST YET

Sourced from one of New Zealand's oldest syrah vineyards, Te Mata Estate's Bullnose has just been named amongst the 'Top Ten Best New Zealand Syrahs' by Decanter.

Bullnose lovers can now rejoice with the release of Bullnose '09, after being sold out of Bullnose '08 for over four months.

Bullnose '09 is pleasure run riot, and the first of the 'divine nine' flagship reds. It showcases the 2009 harvest with its beautiful floral fragrance, soft dark fruits and notes of spice. After two decades of syrah experience, this is the best Bullnose to date, simply divine.

RED HOT SYRAH
6 Bullnose Syrah '09 &
6 Woodthorpe Syrah '09
\$299.00 save \$41.80

PERFECT TEN

He's done it again. For the second year in a row, UK wine personality Oz Clarke has named Woodthorpe Gamay Noir amongst his "250 Best Wines". The first red from the 2010 vintage, Woodthorpe Gamay Noir '10, is now available. Unique in New Zealand to Te Mata Estate, gamay noir is the grape of Beaujolais.

Get your Woodthorpe Gamay Noir '10 together with Woodthorpe Sauvignon Blanc '10 in:

PERFECT TEN
6 Woodthorpe Sauvignon Blanc '10
6 Woodthorpe Gamay Noir '10
\$180.00 save \$22.80

Email shop@temata.co.nz or call 0800 TEMATA to place your order.



NZ red is best says UK

"It is red wines that are the source of the real excitement around New Zealand right now – it's Pinot Noirs, Syrah, and Bordeaux blends," states the editorial of the UK magazine Decanter in its September issue dedicated to 'The best of New Zealand'.

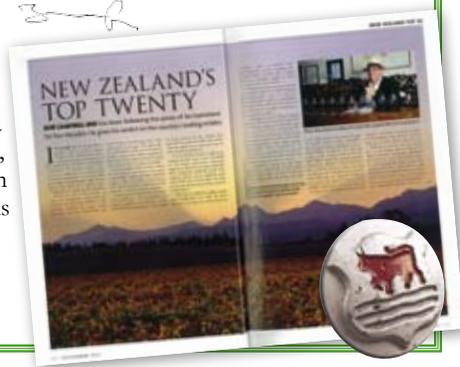
Following their red wine awakening, the magazine examines New Zealand syrah in a five page article entitled 'On the brink of stardom'. Describing our syrahs as having "huge potential" and "destined for a leading role", Decanter's Tim Atkin MW states, "the complexity of the best kiwi examples is remarkable." High praise indeed, but fitting for the stature of this spring release of Bullnose '09 – our best syrah to date.

Te Mata Estate has led the way with syrah in New Zealand. Peter Cowley's Northern Rhône honeymoon in the late '80s inspired the planting of New Zealand's second oldest syrah vineyard, at his Bullnose home, where he has tended the vines and wines for more than 20 years. John and Peter quickly realised that the Bullnose vineyard's old red-iron soils produced a syrah with a delicate floral spectrum that pointed to the potential that Bullnose could achieve. (I guess that the saying is true; twenty years hard work to become an overnight success!)

Decanter credits UK wine lovers' affection for New Zealand wine to "the fantastic, characterful wines coming from relatively small, often family-owned wineries." Their selection of New Zealand's top twenty producers, and their greatest wines, was in keeping with this. Te Mata Estate was thrilled to be included amongst an undeniably wonderful collection of wineries and wines. With six pinot noirs, four chardonnays, two cabernet/merlots, two syrahs, two gewurztraminers, two rieslings, and one each of pinot gris and sauvignon blanc, it shows that the classics always come to the fore. And again, half of the wines are red.

Nicholas...

P.S. To see what Decanter had to say about Te Mata Estate's red wines, see the review on the back of this newsletter.



Out and about with Te Mata Estate

Celebrating the release of Bullnose '09, the Te Mata Estate team are out and about with a busy schedule of spring wine dinners with some of the country's finest restaurants.

Fancy a Te Mata Estate Big Red Dinner with John Buck at Huka Lodge? How about Bullnose '09 at Auckland's luxurious Dine restaurant in Sky City Grand with Peter Cowley? Wellington's Dockside are on fire for their Bullnose wine dinner. They're so taken with the new '09 that they're char-grilling quail on seasoned boards from the Bullnose barrels to ensure those Bullnose flavours carry right through. For more information about any of the above wine dinners, contact sally@temata.co.nz.

Bespoke

We will soon release our Bespoke Bottling programme for Coleraïne '09 and, as you know, the '09 vintage is being touted as one of the greats. If you are interested in these larger format Coleraïne bottles (3, 6, 9 and 12 litre), then register your interest with me, sally@temata.co.nz.

Sally



SAVE THE DATE!

Join us for the *Showcase 2011* release of our flagship wines; the Divine Nine reds and Perfect Ten whites.

HAWKES BAY

Friday 25 February
Te Mata Estate Winery

AUCKLAND

Thursday 3 March
Maritime Museum

WELLINGTON

Wednesday 2 March
St James Theatre

CHRISTCHURCH

Thursday 10 March
The George Hotel

To secure your place, contact sally@temata.co.nz

Hawkes Bay red hot for Aussies

After Sally's trip to the UK in May, it was my turn to fly the Te Mata Estate flag, this time to our neighbours across the ditch. I was given the task of managing our Australian business back in 2008, and after studying winemaking there in the early 1980s I speak the language!

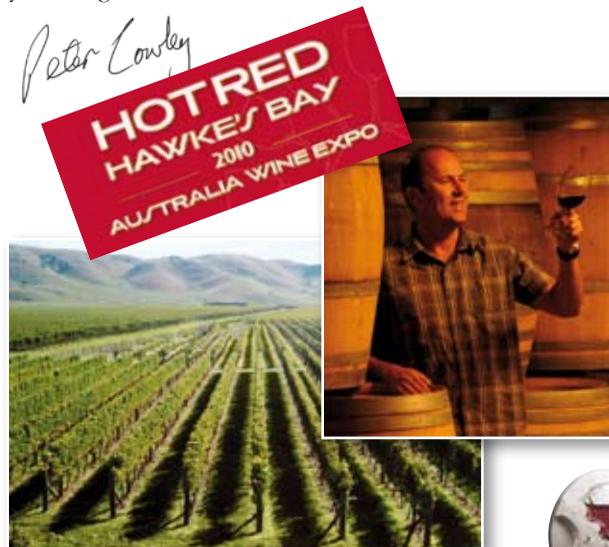
The Hot Red Hawkes Bay tasting throughout New Zealand has come into its own over the last seven years and is now an established feature on the local wine lovers' calendar. It's a three city tour of Auckland, Wellington and Christchurch by Hawkes Bay wineries with the focus on full-bodied red wines. This year saw the first ever international leg, extending the tour to Melbourne and Sydney.

As one of the region's leading exporters to Australia, Te Mata Estate was thrilled to participate in this Australian first. In total, 24 Hawkes Bay wineries showed 150 wines from our region to private customers, wine trade and media.

Of course, New Zealand wine is red hot right now in Australia, and the tastings were a roaring success, creating a new buzz about Hawkes Bay red wines. The Aussies adore their shiraz, but even they had to admit that Bullnose proves there is a world beyond Barossa!

Last year, Australia overtook the UK to become Te Mata Estate's number one export market. If this keeps up, we might have to let them win a game or two of rugby. Not next year though!

Peter Cowley



2010 REVIEWS SO FAR...

“Te Mata Estate is New Zealand’s best wine producer.”

Dominion Post, NZ

COLERAINE '08

“The best Coleraine I’ve tasted for a while and better than the highly rated 2007.”

Gourmet Traveller Wine, AUS

“Coleraine still leads the pack with a style that grows more refined every year. ★★★★★”

Decanter, UK

“★★★★★”

The Listener, NZ

“94 points.”

Wine Business Monthly, AUS

“Magnificent fragrance and complexity.” *Sam Kim, Dominion Post, NZ*

“It’s easy to become dazzled by flagship Coleraine and ignore some of the other wonderful and often innovative wines in their range.”

Bob Campbell MW

AWATEA

“It’s already delicious ★★★★★”

The Listener, NZ

“Accessible and very attractive.”

Gourmet Traveller Wine, AUS

“94 points. A wine of finesse and integration.” *WBM Top 100, AUS*

BULLNOSE

“One of Hawkes Bay’s standard bearers ★★★★★”

Decanter, UK

ELSTON

“Restrained, elegant wine with subtle power.”

Bob Campbell, MW

“Pure and refined.”

Dominion Post, NZ

CAPE CREST

“Another mind-blowing wine.”

Dominion Post, NZ

“Aromatic... classy dry white wine.”

Bob Campbell, MW

ZARA

“Very classy viognier.”

Bob Campbell, MW

WOODTHORPE MERLOT/CABERNETS

“★★★★”

Consumer Magazine, NZ

WOODTHORPE SYRAH

“A cracker, it is juicy, savoury, super-drinkable.” *Hawkes Bay Today, NZ*

“★★★★”

Consumer Magazine, NZ

WOODTHORPE GAMAY NOIR

“This lush, intensely fruited wine is immediately appealing.” *Wine NZ*

“250 Best Wines”

Oz Clarke, UK

WOODTHORPE CHARDONNAY

“Greatest White Wine Buys” *Jancis Robinson, Financial Times, UK*

WOODTHORPE SAUVIGNON BLANC

“★★★★”

The Listener, NZ

the world's best wine magazine September 2010

Decanter

The Best of New Zealand

Te Mata is as focused on quality as it is on innovation. When John Buck made the first Coleraine in 1982, he opened eyes to the potential for Bordeaux varieties in Hawkes Bay. Coleraine still leads the pack with a style that grows more refined every year.

COLERAINE 2008

★★★★★

Dense and lively red with layers of berry fruit and blackcurrant, together with a more subtle influence of floral, dried spice and cedar flavours.

BULLNOSE 2007

★★★★★

Sourced from a 20-year-old vineyard, Te Mata’s Syrah is one of Hawkes Bay’s standard bearers. Polished, peppery and smoky, this is a very stylish wine.

