

Autumn 2009 Case Selections...

COLERAINE '07 MAGNUM

Presented in a wooden box

\$150.00



SHOWCASE - \$399.00

3 Coleraine '07

3 Awatea Cabernets/Merlot '07

3 Cape Crest Sauvignon Blanc '08

3 Zara Viognier '08

Save \$26.10



SHOWSTOPPER - \$399.00

6 Coleraine '07

6 Woodthorpe Sauvignon Blanc '08

Save \$74.40




Te MATA
ESTATE

www.temata.co.nz



Te MATA

ESTATE

Established 1896

Autumn 2009



News, views & latest releases from Te Mata Estate

Coleraine '07 – reaching new heights

Our recent run of golden vintages continues with the release of Coleraine '07.

Coleraine '04, '05 and '06 have focused attention on the quality standards we continue to set on the international stage. Last year saw the culmination of this in three successive Neal Martin reviews for Robert Parker publications. A full summary can be seen in this mailer.

We raved about the quality of Coleraine '05 on its release, the '06 was equally as impressive and the '07 is a clear step forward again. For regular Coleraine buyers, this is a 'must have' vintage.

Coleraine '07 is plush. It combines the qualities of the '05 and '06 with the aromatic intensity and silky richness of a wine at the perfect point of ripeness.

From the moment of harvest we have been excited about bringing this wine to you. It has fulfilled all of our hopes, we love it and look forward to sharing it with you at our *Showcase 2009* tastings. To demonstrate just how good Coleraine '07 is, these



Showcase 2009 tastings will include the '04, '05, '06 alongside the '07.

Full details of the *Showcase 2009* tastings are in this newsletter. To secure your ticket contact me on 0800 TEMATA or sally@temata.co.nz.

New release wines

Along with Coleraine '07, this newsletter also features the release of Awatea '07, Cape Crest '08 and the all new Zara '08.

In the same way that Coleraine '07 reaches new heights, the quality of the '07 vintage has produced our finest Awatea to date. With its floral aromas and intense blackberry fruit, it continues to represent the best of the classic Hawkes Bay cabernet/merlot blend.

The 2008 whites are simply stunning. A warm, dry and very early growing season has produced notable concentration with lovely, lifted, fresh fruit aromas and ripe stone fruit flavours.

This newsletter marks a new addition to our flagship wines with the launch of Zara Viognier '08. Since 1995, we have led the way with this variety. From mature vines, Zara '08 combines exotic floral aromas with a uniquely subtle and rich palate (see John's background piece in this newsletter).

All of these new releases are available in:

SHOWCASE \$399 save \$26.10

3 Coleraine '07, 3 Awatea Cabernets/Merlot '07,

3 Cape Crest Sauvignon Blanc '08 and 3 Zara Viognier '08

Along with:

SHOWSTOPPER \$399 save \$74.40

6 Coleraine '07 and 6 Woodthorpe Sauvignon Blanc '08

Large Format Coleraine

Coleraine '07 is also available in larger formats. These develop at a slower rate than 750ml bottles, prolonging the life of the wine and making them of great interest to lovers of fine wine.

MAGNUMS (1.5 LITRES)

Coleraine '07 magnums come packed in their own wooden display case and can be purchased for \$150 as individual items, or as part of a larger order. Magnums are the ideal size for dinner parties and entertaining.

BESPOKE BOTTLES

From our bespoke bottling programme we have a very limited number of 3 litre, 6 litre, 9 litre and 12 litre bottles available exclusively for our mail order customers.

Each of these bespoke bottles will be packaged in its own wooden presentation box. The back label will be personally signed by John Buck and Peter Cowley.

If you are interested in acquiring one of these bottles for your cellar, please contact me on 0800 TEMATA or sally@temata.co.nz.



Elston

Elston '08 will be released later this year. It has long been our desire to allow Elston greater maturation before release in order to allow its layers of flavour and texture to further integrate. We will taste Elston '07 at our *Showcase 2009* tastings to demonstrate this. Elston '07 is available to purchase in this newsletter, at our new pricing (see Nicholas' piece below).

Looking forward to catching up with you all at our *Showcase 2009* tastings around the country.

Sally

Pricing

In difficult times, it's even more important to ensure we continue to provide the greatest possible value to our loyal customers. Our foundation of 100% vineyard ownership underpins our ability to provide outstanding wines at affordable prices.

The last few harvests have been very good for us, due to excellent growing conditions, our experienced team, and the continued maturing of our vineyards. As these successful vintages are released we have been able to pass on these benefits in the form of lower prices for even higher quality wines.

In October last year, we achieved this with the wines from our Woodthorpe vineyard. Now, with the March release of our 'flagship' wines, we are able to offer lower prices on many of these. Coupled with the outstanding quality of these vintages, we believe that Coleraïne, Awatea, Bullnose, Elston, Cape Crest and the new Zara, continue to offer exceptional value in the wine world today.

Sincerely



Zara Viognier

I am one of three boys and Wendy and I, in turn, have three boys. When our eldest, Jonathan, married Megan, we were excited about the prospect of grandchildren. When the first was born, for the first time in three generations, we had a girl. She is named Zara and she lives at our Woodthorpe vineyard.

Zara is now nine years old, and her birthday is 9/9/99. She is a bit of a chuckler and we love her dearly.

Viognier is a variety that we and others consider gets better with increased vine age. We first planted it in 1995 and now from the '08 vintage we are launching Zara Viognier, acknowledging the third generation of the Buck family at Te Mata Estate.

The first Zara Viognier is a very smart wine, reflecting our experience with this difficult variety and you will note that the new label uses the image of a girl on a swing as its logo. This is drawn from a photograph taken of Zara Buck, aged three, at her vineyard home.

Our family is in this business because of the support of you, our customer, and we thank you for that.





WINE BUYER'S GUIDE, 7th EDITION
October 2008

NEW ZEALAND'S BEST PRODUCERS
OUTSTANDING ★★★★★

Te Mata Estate

"...producers who have received five star ratings are those who make the world's finest wines...those producers are worth searching out; I suspect few consumers will ever be disappointed with one of their wines."

eRobertParker.com

Neal Martin, May 26, 2008

Te Mata Estate "Coleraine" 1991-2006 Vertical tasting report.

"NEW ZEALAND'S GREATEST WINE"

"I WOULD HAVE NO HESITATION PLACING IT WITHIN THE CLASS OF BORDEAUX SECOND GROWTHS"

Coleraine '91	90 points
Coleraine '95	92 points
Coleraine '96	90 points
Coleraine '98	91 points
Coleraine '00	90 points
Coleraine '02	92 points
Coleraine '03	90 points
Coleraine '04	95 points
Coleraine '05	93 points
Coleraine '06	94 points

WINE ADVOCATE #176 April 2008

Neal Martin

2006 Coleraine	94 Points
2005 Coleraine	93 Points
2005 Awatea Cabernet/Merlot	92 Points
2005 Bullnose Syrah	91 Points
2007 Elston Chardonnay	91 Points
2006 Cape Crest Sauvignon Blanc	90 Points



The *Showcase 2009* tastings across New Zealand will feature: Elston Chardonnay, new releases of our Cape Crest Sauvignon Blanc and Zara Viognier; plus, the fantastic '07 full bodied reds, Awatea Cabernets/Merlot, Bullnose Syrah, a mini vertical of Coleraine ('04, '05, '06) and the exquisite 2007 vintage. Dates and venues are:

HAWKES BAY

5.30pm, Friday 27 February

Te Mata Estate Winery, 349 Te Mata Road.

CHRISTCHURCH

6pm, Tuesday 3 March

The George Hotel, 50 Park Terrace.

WELLINGTON

6pm, Tuesday 3 March

Renouf Foyer

Wellington Convention Centre, 11 Wakefield Street.

AUCKLAND

6pm, Wednesday 4 March

NZ Maritime Museum, Viaduct Harbour.

DUNEDIN

6pm, Thursday 5 March

Dunedin Art Gallery, 30 The Octagon.

Tickets \$30.00. To secure your place, contact Sally:
0800 TEMATA or sally@temata.co.nz